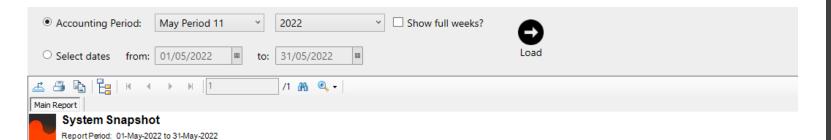


Abcom Central Systems Snapshot

The most important KPIs all in the one place



1 1				Net Product	et Product Sales					Customers					Waste		Labour							
i [Cumulative				Dally			1			Total Cash	Average				Hou	urs	Percent	ent	Sales F	PP Hr	Avg Hrl	y Rate	
Day	Proj	Actual	96 +/-	Proj	Actual	% +/-	Last Yr	% +/-	Last Yr	This Yr	96 +/-	+/-	Check	QCR %	Raw %	Fin %	Proj	Actual	Proj	Actual	Proj	Actual	Proj	Actual
01 Sun May	\$7,280.98	\$5,936.05	(18.47)	\$7,280.98	\$5,936.05	(18.47)	\$8,497.64	(30.14)	402	269	(33.08)	\$14.85	\$22.07	29.60	0.59	0.18	90.00	95.33	31.11	43.04	80.90	62.27	25.18	26.80
Week Total	\$7,280.98	\$5,936.05	(18.47)	\$7,280.98	\$5,936.05	(18.47)	\$8,497.64	(30.14)	402	269	(33.08)	\$14.85	\$22.07	29.60	0.60	0.19	90.00	95.33	31.12	43.04	80.90	62.27	25.18	26.80
02 Mon May	\$12,855.86	\$11,132.27	(13.41)	\$5,574.88	\$5,196.22	(6.79)	\$6,936.48	(25.08)	366	312	(14.75)	\$3.05	\$16.65	29.11	0.19	0.20	79.50	76.03	29.13	30.64	70.12	68.34	20.43	20.95
03 Tue May	\$18,237.43	\$16,458.78	(9.75)	\$5,381.57	\$5,326.51	(1.02)	\$7,198.93	(26.00)	414	312	(24.64)	\$1.00	\$17.07	29.43	0.18	0.13	90.25	91.88	38.06	40.30	59.63	57.97	22.70	23.37
04 Wed May	\$24,239.12	\$22,255.40	(8.18)	\$6,001.69	\$5,796.62	(3.41)	\$8,574.42	(32.39)	462	332	(28.14)	\$0.10	\$17.46	29.72	0.38	0.44	92.25	88.77	34.17	33.53	65.06	65.30	22.24	21.90
05 Thu May	\$31,485.79	\$29,344.32	(6.80)	\$7,246.67	\$7,088.92	(2.17)	\$8,569.65	(17.27)	444	376	(15.32)	(\$2.00)	\$18.85	29.41	0.44	0.35	88.75	85.48	26.63	26.61	81.65	82.93	21.75	22.07
06 FrI May	\$39,479.95	\$36,923.92	(6.47)	\$7,994.16	\$7,579.60	(5.18)	\$11,786.88	(35.69)	568	403	(29.05)	(\$7.85)	\$18.81	29.63	0.34	0.32	93.25	90.47	24.79	26.09	85.73	83.78	21.26	21.87
07 Sat May	\$48,089.85	\$45,859.37	(4.64)	\$8,609.90	\$8,935.45	3.78	\$10,310.26	(13.33)	482	399	(17.22)	(\$7.15)	\$22.39	29.66	0.30	0.23	97.50	89.28	25.93	21.95	88.31	100.08	22.90	21.98
08 Sun May	\$54,614.16	\$52,672.22	(3.56)	\$6,524.31	\$6,812.85	4.42	\$9,740.38	(30.05)	396	288	(27.27)	(\$0.75)	\$23.66	29.30	0.24	0.07	84.50	83.33	31.25	29.83	77.21	81.76	24.13	24.40
Week Total	\$54,614.16	\$52,672.22	(3.56)	\$47,333.18	\$46,736.17	(1.26)	\$63,117.00	(25.95)	3,132	2,422	(22.67)	(\$13.60)	\$19.30	29.49	0.31	0.26	626.00	605.24	29.38	28.98	75.61	77.22	22.22	22.38
09 Mon May	\$59,687.08	\$52,672.22	(11.75)	\$5,072.92	\$0.00	0.00	\$7,008.16	0.00	397	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	80.25	0.00	33.70	0.00	63.21	0.00	21.31	0.00
10 Tue May	\$65,247.71	\$52,672.22	(19.27)	\$5,560.63	\$0.00	0.00	\$7,194.41	0.00	383	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	91.00	0.00	36.86	0.00	61.11	0.00	22.53	0.00
11 Wed May	\$71,347.44	\$52,672.22	(26.18)	\$6,099.73	\$0.00	0.00	\$8,514.74	0.00	468	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	92.00	0.00	33.51	0.00	66.30	0.00	22.22	0.00
12 Thu May	\$78,592.98	\$52,672.22	(32.98)	\$7,245.54	\$0.00	0.00	\$9,192.65	0.00	462	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	88.75	0.00	26.11	0.00	81.64	0.00	21.32	0.00
13 Fri May	\$86,924.64	\$52,672.22	(39.40)	\$8,331.66	\$0.00	0.00	\$10,350.51	0.00	501	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	91.25	0.00	23.89	0.00	91.31	0.00	21.82	0.00
14 Sat May	\$94,975.59	\$52,672.22	(44.54)	\$8,050.95	\$0.00	0.00	\$11,763.85	0.00	545	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	97.75	0.00	27.40	0.00	82.36	0.00	22.58	0.00
15 Sun May	\$101,098.32	\$52,672.22	(47.90)	\$6,122.73	\$0.00	0.00	\$9,860.27	0.00	411	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	84.25	0.00	32.84	0.00	72.67	0.00	23.87	0.00
Week Total	\$101,098.32	\$52,672.22	(47.90)	\$46,484.16	\$0.00	(100.00)	\$63,884.59	0.00	3,167	0 ((100.00)	\$0.00	\$0.00	0.00	0.00	0.00	625.25	0.00	29.91	0.00	74.34	0.00	22.24	0.00
16 Mon May	\$106,234.04	\$52,672.22	(50.42)	\$5,135.72	\$0.00	0.00	\$6,476.95	0.00	387	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	80.25	0.00	33.29	0.00	64.00	0.00	21.31	0.00
17 Tue May	\$111,468.29	\$52,672.22	(52.75)	\$5,234.25	\$0.00	0.00	\$7,834.98	0.00	425	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	91.00	0.00	39.16	0.00	57.52	0.00	22.53	0.00
18 Wed May	\$117,287.33	\$52,672.22	(55.09)	\$5,819.04	\$0.00	0.00	\$8,035.83	0.00	436	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	92.00	0.00	35.13	0.00	63.25	0.00	22.22	0.00
19 Thu May	\$124,261.37	\$52,672.22	(57.61)	\$6,974.04	\$0.00	0.00	\$9,386.76	0.00	488	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	88.75	0.00	27.13	0.00	78.58	0.00	21.32	0.00
20 Frl May	\$131,947.69	\$52,672.22	(60.08)	\$7,686.32	\$0.00	0.00	\$11,111.12	0.00	578	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	91.25	0.00	25.89	0.00	84.23	0.00	21.82	0.00
21 Sat May	\$140,667.90	\$52,672.22	(62.56)	\$8,720.21	\$0.00	0.00	\$12,568.77	0.00	555	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	97.75	0.00	25.30	0.00	89.21	0.00	22.58	0.00
22 Sun May	\$145,918.07	\$52,672.22	(63.90)	\$5,250.17	\$0.00	0.00	\$8,600.77	0.00	406	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	84.25	0.00	38.30	0.00	62.32	0.00	23.87	0.00
Week Total	\$145,918.07	\$52,672.22	(63.90)	\$44,819.75	\$0.00	(100.00)	\$64,015.18	0.00	3,275	0 ((100.00)	\$0.00	\$0.00	0.00	0.00	0.00	625.25	0.00	31.02	0.00	71.68	0.00	22.24	0.00
23 Mon May	\$150,973.50	\$52,672.22	(65.11)	\$5,055.43	\$0.00	0.00	\$6,705.46	0.00	366	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
24 Tue May	\$156,244.67	\$52,672.22	(66.29)	\$5,271.17	\$0.00	0.00	\$6,190.68	0.00	348	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
25 Wed May	\$162,414.72	\$52,672.22	(67.57)	\$6,170.05	\$0.00	0.00	\$8,453.42	0.00	484	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
26 Thu May	\$169,836.29	\$52,672.22	(68.99)	\$7,421.57	\$0.00	0.00	\$9,097.54	0.00	495	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
27 Frl May	\$177,504.26	\$52,672.22	(70.33)	\$7,667.97	\$0.00	0.00	\$14,918.90	0.00	1,124	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
28 Sat May	\$185,544.30	\$52,672.22	(71.61)	\$8,040.04	\$0.00	0.00	\$11,760.13	0.00	542	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
29 Sun May	\$191,789.00	\$52,672.22	(72.54)	\$6,244.70	\$0.00	0.00	\$10,994.72	0.00	510	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Week Total	\$191,789.00	\$52,672.22	(72.54)	\$45,870.93	\$0.00	(100.00)	\$68,120.85	0.00	3,869	0 ((100.00)	\$0.00	\$0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
30 Mon May	\$197,028.01	\$52,672.22	(73.27)	\$5,239.01	\$0.00	0.00	\$6,731.42	0.00	383	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
31 Tue May	\$202,299.18	\$52,672.22	(73.96)	\$5,271.17	\$0.00	0.00	\$7,065.52	0.00	435	0	0.00	\$0.00	\$0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Week Total	\$202,299.18	\$52,672.22	(73.96)	\$10,510.18	\$0.00	(100.00)	\$13,796.94	0.00	818	0 ((100.00)	\$0.00	\$0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Period Total				\$202,299.18	\$52,672.22	(73.96)	\$281,432.20	(81.28)	14,663	2,691	(81.65)	\$1.25	\$19.57	29.50	0.34	0.25	1,966.50	700.57	21.74	30.56	102.87	75.18	22.37	22.98

Abcom Central Systems Snapshot

- The most important KPIs all in the one place.
- Projected and actual
- Sales
- Transaction Counts
- Comparatives year on year
- Waste %
- Average Check \$
- Theoretical COG's %
- Cash +/-
- Labour Metrics